

ANNEX No V:**Plan of studies for: *Management at JGU* and *Management at SGH*****Calendar for JGU MAINZ and SGH students
1st year at JGU MAINZ – 60 ECTS**

AUTUMN (30 ECTS)	SPRING (30 ECTS)
Core Theories and Core Methods (6 ECTS)	Research Module in the chosen field of specialization (6 ECTS)
24 Credits (2 out of 4): Core Module Accounting & Taxation (12 ECTS) Core Module Finance (12 ECTS) Core Module Information & Logistics (12 ECTS) Core Module Marketing & Management (12 ECTS)	Specialization (24 ECTS) in “Accounting & Taxation”, “Finance”, “Information & Logistics” or in “Marketing & Management”: <ul style="list-style-type: none"> • Specialization Accounting & Taxation (24 ECTS) (4 out of 9) (all 6 ECTS):* <ul style="list-style-type: none"> ○ Fundamentals of Group Accounting (Konzernrechnungslegung) ○ Accounting Policy and Financial Statement Analysis (Bilanzpolitik und Bilanzanalyse) ○ Topics in Financial Accounting ○ Cost Accounting (Kostenmanagement) ○ Tax Accounting (Steuerbilanzen) ○ Taxation of Partnerships and Corporations (Besteuerung von Personen- und Kapitalgesellschaften) ○ Tax Law (Steuerrecht) ○ Empirical Corporate Governance ○ Risk Management and Auditing • Specialization Finance (24 ECTS) (4 out of 5) (all 6 ECTS):* <ul style="list-style-type: none"> ○ Financial Market Analysis (Finanzmarktanalyse) ○ Fixed Income and Credit Derivatives (Zins- und Kreditderivate) ○ Private Equity ○ Corporate Finance ○ The Economics of Banking • Specialization Information & Logistics (24 ECTS) (4 out of 8) (all 6 ECTS):* <ul style="list-style-type: none"> ○ Logistics and Transport (Transportlogistik) ○ Revenue Management ○ Intelligent Information Systems ○ Management of Information Systems ○ ERP Systems (ERP-Systeme) ○ Statistical Methods and Econometric Applications ○ Airline Strategies ○ Development of Search Engine Marketing Decision Support System • Specialization Marketing & Management (24 ECTS) (4 out of 5) (all 6 ECTS):* <ul style="list-style-type: none"> ○ Marketing Instruments ○ Market Research I ○ Organizational Behaviour ○ Innovation Management ○ Market Research II

*The core module related to chosen field of specialization must have been passed

**2nd year
at SGH – 65ECTS or 75 ECTS**

AUTUMN	SPRING
Business Ethics (3 ECTS) Business Law (4,5 ECTS) Business Process Management (3 ECTS) Entrepreneurship (1,5 ECTS) Human Capital Management (3 ECTS) Institutional Economics (4,5 ECTS) International Marketing (3 ECTS) Logistics Management (3 ECTS) Managerial Economics (4,5 ECTS) Operations Management (3 ECTS) Strategic Management (3 ECTS) Value Based Management (3 ECTS) Electives (6 ECTS) from the list of courses related to the major	
Master's Thesis at SGH (20 ECTS) or Master's Thesis (25 ECTS) and Colloquium (5 ECTS) at Mainz	

Total: 125 ECTS or 135 ECTS